

DeKalb/ Asgrow

New Corn Hybrids



60-87	62-52	63-21
110RM	112RM	113RM
"New version of 60-67" Good Goss Good Grain Quality and TW	Great emergence & shorter hybrid Great ear flex Strong yield and good drydown	Excellent agronomics Strong top end yield True 113RM for Drydown

- Programs** – This is the 2nd year in a row that DEKALB has offered an early order loyalty program for customers who keep their order the same or more as last year. If we get an order turned in for the grower by October 13th it will save you \$10 a bag. This *DOES NOT* lock you into anything nor do you have to pay for anything until the normal early pay date of November 15th. All it does is qualify you for the \$10 off per bag. You may receive a letter from DEKALB acknowledging this.
- Financing vs. Cash** – DEKALB has made the financing option with John Deere Financial (Farm Plan) even more appealing vs. cash this year. Let us know if you think you may be interested in this ahead of time so everything is ready with JDF.

Pay Date	Financing October 13th	Paying Cash November 15th
Cash Discount	5%	8%
Interest Rate	0%	4%
Net	5%	4%

* JDF is 0% until Nov 2018
* Cash is assuming someone is borrowing money at 4% rate

- You want me to talk about treatments here? NemaStike?
 I don't want to get too much info on here and they don't read it.

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